

(A Unit of Sri. S. S. Jain Educational Society)

Affiliated to the University of Madras | A Jain Minority Institution

Re-Accredited by NAAC

Meenambakkam, Chennai – 600 061

Best Practice 1 - 'THADAM' - THE PROJECT DAY

'Thadam' - The Project Day is a unique initiative where students exhibit their projects, encompassing working models, still models, posters, and role plays. The Tamil word "Thadam" means track or space, symbolizing a platform for students to showcase their talents across various fields. This event encourages the entire student community to participate.

I. Objectives of the Practice:

- Instilling Innovative Thinking: Encourage students to think creatively, critically, and work collaboratively.
- Showcase Talents: Provide a platform for students to exhibit their innovative projects.
- Expert Interaction: Facilitate interactions between students and experts.
- Inspire Future Generations: Offer children of the neighbouring schools with insights into the prospects and opportunities of higher education.

II. The Context

- Beyond Curriculum: Students need to transcend the curriculum to seize opportunities beyond the campus.
- Practical Application: Applying learned knowledge in practical settings is crucial.
- Skill Development: Developing skills such as project management, teamwork, communication, and problem-solving is essential.
- Career Preparation: Gaining practical experience enhances resumes and prepares students for future careers.
- Networking: Providing networking and mentoring opportunities motivates students.
- **Interdisciplinary Learning:** Promoting collaborative learning prepares students for future challenges.



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PRINCIPAL A.M. JAIN COLLEGE CHENNAI-600 061.



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III. The Practice

- Campus Startups are student-initiated business ideas pursued within the campus, initially funded by the management to provide a platform for real-world business experience. This initiative has received very positive feedback from the student community. Sample surveys indicate that students who utilized these facilities found them highly beneficial.
- AMJCian Bazaar has seen significant participation from the student community, with an average of 150 students setting up stalls and 5,000 visitors attending the bazaar.
- Over the past five academic years, 155 alumni have ventured into entrepreneurship, having benefited from the SEED initiatives provided by the institution.
- Evidence of success is reflected in the activities and participation levels documented below.

1. Campus Startups:

- The SEED Cell has launched various programs to enhance students' entrepreneurial skills.
- Students manage shops as part of real-time entrepreneurial training.
- These startups serve as inspiring models for the wider student community.
- Adequate infrastructure and capital are provided by the management.
- Notable initiatives include Pustak Barati, RASMATI (Soup Corner), and A.M. Jain Ice Cream parlour.

a) Campus Startups 2019-20

- Through the 'Pustak Barati' shop; stationary items, text books, guides, and note books were sold. In the academic year 2019-20, the initiative has made a total sale of Rs. 242615/- and made a profit of Rs. 41065/-. This was shared among the students who were managing the shop.
- Through the RASAMATI (Soup Corner), healthy soups were sold by the student entrepreneurs. In the academic year 2019-20, the initiative has made a total sale of Rs. 60,850/- and made a profit of Rs 33,310/-. The profit was shared among the students who were managing the shop.



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b) Campus Startups 2021-22

- In the academic year 2020-21, the initiative has made a total sale of Rs. 242615/-and made a profit of Rs. 41065/-. This was shared among the students who were managing the shop.
- In the academic year 2020-21, the initiative has made a total sale of Rs. 60,850/-and made a profit of Rs 33,310/-. The profit was shared among the students who were managing the shop.
- Thorough A.M. Jain Ice Cream Parlour initiative, the Institution helped the students to sell Ice Cream products. From 13th April 2022 to 31st May 2022, a total sale of Rs. 91750/- and a profit of Rs. 16250/- were registered. For this initiative the students were provided with a profit share of 80% to the students who managed the shop.

c) Campus Startups 2022-23

- For the period from 1st August 2022 to 7th November 2022, the parlour has made a total sale of Rs. 106173/- and made a profit of Rs. 19835/-. For this initiative the students were provided with a profit share of 60% to the students who managed the shop.
- For the period from January 2023 to May 2023, the parlour has made a total sale of Rs. 120890/- and made a profit of Rs. 21913/-. For this initiative the students were provided with a profit share of 60% to the students who managed the shop.

d) Campus Startups 2023-24

- For the period from 1st August 2023 to 3rd November 2023, the parlour has made a total sale of **Rs. 87,735/-** and made a profit of **Rs. 18,511/-**. For this initiative the students were provided with a profit share of 60% to the students who managed the shop.
- **KIOSKS**: In an effort to nurture entrepreneurship and provide practical learning experiences, SEED CELL introduced a unique initiative allowing students to set up their own food stalls within the college premises. A total number of 9 students turned entrepreneurs have taken up the KIOSKs and they are running 4 different stalls.
- **SUCHIKA** An in-house stitching unit has been launched under the SEED Cell in collaboration with Department of Interior Design & Décor. Around 7 students were



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identified and provided them with the required support for the activities under SUCHIKA, hence empowering the entrepreneurial skills in female students.

• Vegetable Selling from Organic and Herbal Garden: In collaboration with Karuna Club of the institution, SEED Cell has step forward to sell vegetables like Spinach, Radish, Okra, Black night shade spinach, Red Spinach and Fenugreek Spinach.

2. AMJCian Bazaar:

- Introduced to provide students with hands-on entrepreneurial experience.
- Students set up stalls within the campus, with the institution providing free infrastructure support.
- The bazaar is an integral part of cultural programs, attracting significant participation and footfall from both students and visitors.

a) AMJCian Bazaar 2021-22

- A total of **40** stalls were set up under the SEED initiative in the College **17** prime stalls and **23** regular stalls.
- Of the **6** prime stalls operated by the students, the remaining prime stalls were run by other companies. All **22** regular stalls were operated by students, with only 1 regular stall run by a company. The program saw participation from **183** student entrepreneurs, consisting of **39** girls and **144** boys.
- AMJCian Bazaar 2022-23: The Baazar had 105 stalls, out of which 83 were from
 the students. A total number of 108 students were part of the stalls. The Baazar was
 opened to the public and many participants had turned up. Around 5000 people
 have visited the stalls.
- AMJCian Bazaar 2023-24: The Baazar had 149 stalls, out of which 83 were from
 the students. A total number of 108 students were part of the stalls. The Baazar was
 opened to the public and many participants had turned up. About 10000 people
 have visited the stalls.



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3. ED Cell Seminars and Workshops:

- The ED Cell was established to inculcate entrepreneurial development among the students by organizing programs to enhance students' entrepreneurial skills.
- Some of the events conducted by the ED Cell are: ED Cell Expo, Reopening of Soup
 Corner and Stationary Stall, Fevicryl Workshop, Post Office Camp, Mega
 Entrepreneurship Program, The Startupreneur Understanding Angel & Venture
 Capital Funding, AMJ Merchandise during Sardar, 'Building a Successful Startup
 from Scratch The Mistakes I Made and The Lessons Learnt'.

IV. Evidence of Success:

- **Sustained Operation Since 2017:** The SEED Cell has maintained continuous and effective operations since its inception in 2017, consistently promoting entrepreneurial activities and innovation among students.
- Positive Student Feedback on Student-run Businesses: Numerous student-run businesses initiated within the college campus have received overwhelmingly positive feedback from students, highlighting the supportive ecosystem and the practical learning experiences provided.
- **High Engagement in AMJCian Bazaar:** The annual AMJCian Bazaar has seen substantial student participation and an impressive visitor turnout each year. This event has become a cornerstone for showcasing student-led businesses and fostering a vibrant entrepreneurial culture on campus.
- Alumni Entrepreneurial Success: A significant number of alumni have successfully ventured into entrepreneurship or pursued related careers postgraduation, attributing their success to the foundational skills and resources provided by SEED initiatives. This includes launching startups, securing funding, and making meaningful impacts in various industries.

V. Challenges Encountered and Resources Required:

• **Market Competition Challenges:** Students often face significant challenges when competing with established businesses in the external market, highlighting the need for mentorship and strategic support.





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- **Revenue Generation Struggles:** Many student ventures find it difficult to generate substantial revenue, indicating a requirement for better access to financial resources, market research, and business development training.
- Balancing Academics and Entrepreneurship: Students frequently struggle to balance their entrepreneurial activities with their academic workload. This underscores the need for flexible academic policies and support systems that accommodate entrepreneurial pursuits.
- **Continuous Evaluation of Long-term Outcomes:** The long-term success and impact of SEED initiatives require ongoing evaluation and assessment to ensure that the support provided evolves with changing market conditions and student needs.
- Need for Sustained Support and Motivation: For students pursuing entrepreneurship beyond campus, ongoing support, and motivation from both the institution and their families are crucial. This includes providing continuous mentorship, networking opportunities, and encouragement to sustain their entrepreneurial journey.

Photos of SEED Cell Initiatives

AMJcian Bazaar and Aaharam Traditional Food Festival: 25-02-23 - Inauguration





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AMJcian Bazaar: 25-02-23



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Secretary and Management Committee Member visiting the student's stall





Students' Council Member addressing the Press





Stalls at AMJCian Bazaar -2022-2023



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Traditional Food, Stalls, Cultural and Games



Stalls at AMJCian Bazaar -2023-2024





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Stalls at AMJCian Bazaar -2023-2024





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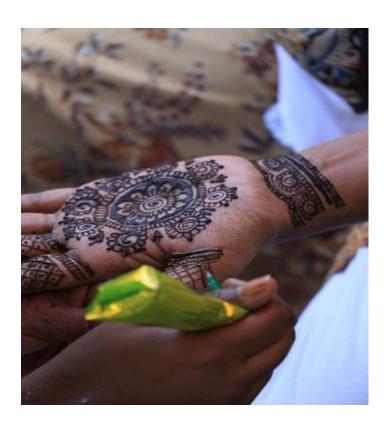






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Games & Cultural at AMJCian Bazaar -2023-2024







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SARDAR MECHANDISE 6th & 7th October 2023











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INNAUGURATION OF SUCHIKA BY ASSOCIATE SERETARY & MANAGEMENT COMMITTEE MEMBER







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Women faculty with the Dean, Deputy Dean & Chief Manager



Campus Kiosks: